

**List of Publications  
Apr 2005 to Mar 2006**

Department : **INFORMATION SYSTEMS**

**ARTICLE IN JOURNAL**

**INTERNATIONAL REFEREED**

PUBLISHED

1. Lim\*, L H and Y Zhong, "The Interaction and Effects of Perceived Cultural Diversity, Group Size, Leadership and Collaborative Learning Systems: An Experimental Study". *Information Resources Management Journal*, 19, no. 4 (2006): 56-71. (United States).  
Publication no. 0321827
2. Lim\*, L H and Y Liu, "The role of cultural diversity and leadership in computer-supported collaborative learning: A content analysis". *INFORMATION AND SOFTWARE TECHNOLOGY*, 48, no. 3 (2006): 142-153. (Netherlands).  
Publication no. 0213287
3. Manchanda\*, P, J P Dubé, K Y Goh and P K Chintagunta, "The Effect of Banner Advertising on Internet Purchasing". *JOURNAL OF MARKETING RESEARCH*, 43, no. 1 (2006): 98-108. (United States).  
Publication no. 0325783
- @ 4. Chan, M. T. L, I M Y Woon and A M Kankanhalli, "Perceptions of Information Security at the Workplace: Linking Information Security Climate to Compliant Behavior". *Journal of Information Privacy and Security*, 1, no. 3 (2006): 18-41. (United States).  
Publication no. 0321278
5. Phang\*, C W, J Sutanto, A M Kankanhalli, L Yan, B C Y Tan and H H Teo, "Senior Citizens' Acceptance of Information Systems: A Study in the Context of E-Government Services". *IEEE TRANSACTIONS ON ENGINEERING MANAGEMENT*, 53, no. 4 (2006): 555-569. (United States).  
Publication no. 0320963
6. Pan, G, S L Pan\*, D Flynn and M Newman, "Escalation and De-escalation of Commitment Transformation Analysis of an eGovernment Project". *INFORMATION SYSTEMS JOURNAL*, 16, no. 1 (2006): 3-12. (United Kingdom).  
Publication no. 0306695
- @ 7. Oshri, I, S L Pan\* and S Newell, "Managing Trade-offs and Tensions between Knowledge Management Initiatives and Expertise and Development Practices". *Management Learning*, 37, no. 1 (2006): 63-82. (United Kingdom).

- @ 8. Poo\*, C C D and K A Naresh\*, "Meeting knowledge management challenges through effective search". *International Journal of Business Information Systems*, 1, no. 3 (2006): 292-309. (United States).  
Publication no. 0215922
- @ 9. Chang, K T T and L H Lim, "The role of interface elements in web-based interaction and group learning: Theoretical and empirical analysis". *Internal Journal of Web-based Learning and Teaching Technologies*, 1, no. 1 (2006): 1-28. (United States).  
Publication no. 0187909
- @ 10. Pan\*, S L, G Pan and P Devadoss, "eGovernment Capabilities and Crisis Management: Lessons from Combating SARS in Singapore in Singapore". *Management Information Systems Quarterly Executive*, 4, no. 4 (2005): 385-397. (United States).  
Publication no. 0306667
11. Santosa, P. I., K K Wei and H C Chan, "User Involvement and User Satisfaction with Information Seeking Activity". *EUROPEAN JOURNAL OF INFORMATION SYSTEMS*, 14, no. 4 (2005): 361-370. (United Kingdom). (Tier 2).  
Publication no. 0218059
12. Tan, C W, S L Pan\* and E. T. K. Lim, "Managing Stakeholder Interests in e-Government Implementation: Lessons Learned from a Singapore e-Government Project". *Journal of Global Information Management*, 13, no. 1 (2005): 31-53. (United States).  
Publication no. 0190407
13. Teo\*, H H, W Wan and E Xie, "Volunteering Personal Information on the Internet: Effects of Reputation, Privacy Notices, and Rewards on Online Consumer Behavior". *MARKETING LETTERS*, 17 (2005): 61-74. (United States).  
Publication no. 0216110
14. Setiono, R, S L Pan, M H Hsieh and A Azcarraga, "Separating core and non-core knowledge: An application of neural network rule extraction to a cross-national study of brand image perception". *IEEE Transactions on Systems, Man and Cybernetics Part C - Applications and Reviews*, 35, no. 4 (2005): 465-475. (United States).  
Publication no. 0214337
15. Setiono, R, S L Pan, M.H. Hsieh and A.P. Azcarraga, "Knowledge acquisition and revision using neural networks: an application to a cross-national study of brand image perception". *JOURNAL OF THE OPERATIONAL RESEARCH SOCIETY*, 57, no. 3 (2006 2005): 231-240. (United Kingdom).  
Publication no. 0214207
- @ 16. Tan, C C and G W Tan, "Hardwarezone: A Singaporean Success Story". *International Journal of Cases on Electronic Commerce*, 1, no. 3 (2005): 37-53. (United States).  
Publication no. 0217171

17. Tang\*, Q and H. K. Cheng, "Optimal Location and Pricing of Web Services Intermediary". *DECISION SUPPORT SYSTEMS*, 40, no. 1 (2005): 129-141. (Netherlands).  
Publication no. 0216931
- @ 18. Pan, S L, "Customer Perspective of Customer Relationship Management (CRM) Systems: A Focus Group Study". *International Journal of Enterprise Information Systems*, 1, no. 1 (2005): 65-88. (United States).  
Publication no. 0306701
19. Lim, T, S L Pan\* and C Tan, "Managing User Acceptance of Enterprise Resource Planning (ERP) Systems - Understanding the Dissonance Between User Expectations and Managerial Policies". *EUROPEAN JOURNAL OF INFORMATION SYSTEMS*, 14, no. 2 (2005): 135-149. (United Kingdom).  
Publication no. 0306700
20. Pan, S L, SHREYAN Singh and P R Devadoss\*, "Managing Knowledge Integration in a National Healthcare Crisis: Lessons Learned From Combating SARS in Singapore". *IEEE TRANSACTIONS ON INFORMATION TECHNOLOGY IN BIOMEDICINE*, 9, no. 2 (2005): 266-275. (United States).  
Publication no. 0218055
21. Chintagunta\*, P K, J P Dubé and K Y Goh, "Beyond the Endogeneity Bias: The Effect of Unmeasured Brand Characteristics on Household-Level Brand Choice Models". *Management Science*, 51, no. 5 (2005): 832-849. (United States).  
Publication no. 0325785
- @ 22. Kankanhalli\*, A M and B C Y Tan, "Knowledge Management Metrics: A Review and Directions for Future Research". *International Journal of Knowledge Management*, 1, no. 2 (2005): 20-32. (United States).  
Publication no. 0188383

#### ACCEPTED FOR PUBLICATION

23. Tang, Q, "Web Services and Service-Oriented Application Provisioning: An Analytical Study of Application Service Strategies". *IEEE TRANSACTIONS ON ENGINEERING MANAGEMENT*, (2006). (United States).  
Publication no. 0319001
24. Kim\*, HW and Y Xu, "Drivers of price premium in electronic market". *COMMUNICATIONS OF THE ACM*, (2006). (United States).  
Publication no. 0306370

#### **NOT CLASSIFIED**

#### PUBLISHED

25. Xu\*, Y and Z Chen\*, "Relevance Judgment ? What Do Information Consumers Consider beyond Topicality?". *JOURNAL OF THE AMERICAN SOCIETY FOR INFORMATION SCIENCE AND TECHNOLOGY*, 57, no. 7 (2006): 961-973. (United States).  
Publication no. 0213241
26. Bhandar\*, M., S L Pan and B C Y Tan, "Towards Understanding the roles of Social Capital in Knowledge Integration: A Case Study of a Collaborative IS Project". *JOURNAL OF THE AMERICAN SOCIETY FOR INFORMATION SCIENCE AND TECHNOLOGY*, 58, no. 2 (2006): 263-274. (United States).  
Publication no. 0324629
27. Xu, Y, "Relevance judgment in epistemic and hedonic information searching". *JOURNAL OF THE AMERICAN SOCIETY FOR INFORMATION SCIENCE AND TECHNOLOGY*, 58, no. 2 (2006): 691-673. (United States).  
Publication no. 0323611
28. Teo\*, H H, X Wang\*, K K Wei\*, C. L. Sia\* and M. Lee, "Organizational Learning Capacity and Attitude toward Complex Technological Innovations: An Empirical Study". *JOURNAL OF THE AMERICAN SOCIETY FOR INFORMATION SCIENCE AND TECHNOLOGY*, 57, no. 2 (2006): 264-279. (United States).  
Publication no. 0202573
29. Xu\*, Y, B C Y Tan and L Yang\*, "Who Will You Ask? An Empirical Study of Interpersonal Task Information Seeking". *JOURNAL OF THE AMERICAN SOCIETY FOR INFORMATION SCIENCE AND TECHNOLOGY*, 57, no. 12 (2005): 1666-1677. (United States).  
Publication no. 0220559
30. Tan, C W, S L Pan\*, T K Lim and C M L Chan, "Managing Knowledge Conflicts in an Inter-organizational Project: A Case Study of IDA Singapore". *JOURNAL OF THE AMERICAN SOCIETY FOR INFORMATION SCIENCE AND TECHNOLOGY*, 56, no. 11 (2005): 1187-1199. (United States).  
Publication no. 0190396
31. Xu\*, Y and M Benaroch, "Information Retrieval with a Hybrid Automatic Query Expansion and Data Fusion Procedure". *INFORMATION RETRIEVAL*, 8 (2005): 41-65. (Netherlands).  
Publication no. 0213240

@ - indicates journal classification is based on the proposed classification of the author(s)

## CONFERENCE PAPER

### LOCAL/REGIONAL

### ORAL PRESENTATION

## PUBLISHED

1. Yeo, G K, "Understanding Students' Online Forum Usage". *Towards Sustainable and Scalable Educational Innovations Informed by the Learning Sciences*, ed. Looi, Jonassen, Ikeda (2005): 371-378. Amsterdam: IOS. (International Conference on Computers in Education, 28 Nov - 3 Dec 2005, National Institute of Education, Singapore)  
Publication no. 0300623
2. Yeo\*, G K, PI Santosa, JB Foo and PC Low, "First Observations from Reflective Learning on a Knowledge Repository". *Towards Sustainable and Scalable Educational Innovations Informed by the Learning Sciences*, ed. Looi, Jonassen, Ikeda (2005): 946-949. Amsterdam: IOS Press. (International Conference of Computers in Education, 28 Nov - 3 Dec 2005, National Institute of Education, Singapore)  
Publication no. 0215109

## **INTERNATIONAL**

### **ORAL PRESENTATION**

#### PUBLISHED

3. Kong\*, W-C and Y. Caisy Hung\*, "Modeling Initial and Repeat Online Trust in B2C E-commerce". *Proceedings of 39th Hawaii International Conference of Systems Sciences* (2006). N/A: Computer Society Press. (39th Hawaii International Conference of Systems Sciences, 4 - 7 Jan 2006, Grand Hyatt Kauai Resort and SPA, Koloa Kauai, Hawaii, United States)  
Publication no. 0218956
4. Hung\*, Y. Caisy, W-C Kong, A-L Chua and C.E. Hull, "Reexamining Media Capacity Theories using Workplace Instant Messaging". *Proceedings of 39th Hawaii International Conference of System Sciences* (2006). N/A: Computer Society Press. (39th Hawaii International Conference of System Sciences, 4 - 7 Jan 2006, Grand Hyatt Kauai Resort And SPA, Koloa Kauai, Hawaii, United States) (The paper was nominated for the best paper of the track.).  
Publication no. 0218948
5. Zhang\*, D, L.B. Oh\* and H H Teo, "An Experimental Study of the Factors Influencing Non-Work Related Use of IT Resources at Workplace". *Proceedings of the 39th Hawaii International Conference on System Sciences* (2006): 206-215. Hawaii: IEEE. (39th Hawaii International Conference on System Sciences, 4 - 7 Jan 2006, Kauai, Hawaii, United States)  
Publication no. 0216432
6. Phang\*, C W and A M Kankanhalli, "Organizational Culture, Learning, Politics, and Institutions: A Structural Framework of IT-Induced Organizational Change". *International Conference on Information Systems* (2005) (International Conference on Information Systems, 11 Dec 2005, Las Vegas, United States)  
Publication no. 0215287

7. Tang\*, Q and H. K. Cheng, "The impact of network externalities on the competition between open source and proprietary software". *Proceedings of the fourth Workshop on e-Business (WeB)* (2005). Nevada: ACM. (Fourth Workshop on e-Business (WeB), 10 Dec 2005, Las Vegas, Nevada, United States)  
Publication no. 0327064
  
8. Sutanto\*, J, A M Kankanhalli and B C Y Tan, "Task Coordination in Global Virtual Teams: A Study in the Context of Software Development". *Organizations and Society in Information Systems (OASIS) Workshop* (2005). Las Vegas: IFIP. (Organizations and Society in Information Systems (OASIS) Workshop, 11 Dec 2005, Venetian, Las Vegas, United States)  
Publication no. 0326370
  
9. Sutanto\*, J, A M Kankanhalli\* and B C Y Tan, "Assessing and Resolving Suboptimal Outcomes in Global Virtual Team Task Coordination". *First International Conference on Management of Globally Distributed Work* (2005). bangalore: IIM. (First International Conference on Management of Globally Distributed Work, 28 - 30 Dec 2005, IIM, Bangalore, India)  
Publication no. 0326367
  
10. Kim, HW, "Customer retention in electronic commerce". *Proceeding of KMIS 2005* (2005). Jeju: na. (Korean Management Information Systems Conference, 29 - 30 Nov 2005, Jeju, South Korea)  
Publication no. 0324820
  
11. Tan\*, M. T. K., H P Tan, K. S. Raman and K. K. Wei, "A Value-Flow Perspective of Interorganizational Systems: Initial Conditions vs Sustained Interactions". *Proceedings of the Fourth Workshop on e-Business (WEB 2005)* (2005): 277-288. Taiwan: Electronic Commerce Research Center. (Fourth Workshop on e-Business (WEB 2005), 10 Dec 2005, Las Vegas, Nevada, United States)  
Publication no. 0322778
  
12. Woon, I M Y, G W Tan and R. T Low, "A Protection Motivation Theory Approach to Home Wireless Security". *International Conference on Information Systems* (2005): 367-380. US: AIS. (International Conference on Information Systems, 11 - 14 Dec 2005, Venetian Hotel, Las Vegas, United States)  
Publication no. 0219510
  
13. Tan\*, G W and E B C Lee, "Using Protocol Analysis to understand the Effects of Website Design on Consumer Purchase Behavior". *Proceedings of the twenty-sixth International Conference on Information Systems* (2005). US: AIS. (International Conference on Information Systems, 11 - 14 Dec 2005, The Venetian, Las Vegas, United States)  
Publication no. 0217188
  
14. KUAN\*, H H and G W Bock, "An Exploratory Study on Trust Transference in Multi-Channel Retailers: The Social Relations and Networks Perspective". *Forever New Frontiers* (2005). Minnesota: Association for Information Systems. (ICIS, 11 - 14 Dec 2005, Venetian Hotel, Las Vegas, United States)  
Publication no. 0216962

15. Xu\*, H, H H Teo and B C Y Tan, "Predicting the Adoption of Location-Based Services: The Roles of Trust and Privacy Risk". *Proceeding of the 26th Annual International Conference on Information Systems* (2005): 897-910. Nevada: Annual International Conference on Information Systems. (Annual International Conference on Information Systems, 11 - 14 Dec 2005, Las Vegas, Nevada, United States)  
Publication no. 0216077
16. Yan\*, L, C H Tan\*, H H Teo\* and A Y K Siow, "A Human Capital Perspective of Organizational Intention to Adopt Open Source Software". *Proceeding of the 26th Annual International Conference on Information Systems* (2005): 137-149. Nevada: Annual International Conference on Information Systems. (Annual International Conference on Information Systems, 11 - 14 Dec 2005, Las Vegas, Nevada, United States)  
Publication no. 0216008
17. Tan\*, C H, X Yang, H H Teo and G. Lin, "An Empirical Investigation of the Auction Buyer's Choice to Buy Out or Bid: Cry of Regret or Laugh of Satisfaction?". *Proceeding of the 26th Annual International Conference on Information Systems* (2005): 783-795. Nevada: Annual International Conference on Information Systems. (Annual International Conference on Information Systems, 11 - 14 Dec 2005, Las Vegas, Nevada, United States)  
Publication no. 0216002
18. Rangamani\*, B., J. Fountain, S L Pan, HW Kim, K S Raman and A M Kankanhalli, "Structurational Analysis of e-Government (a Case from Andhra Pradesh in India)". *International Conference on e-Government* (2005). Reading: Academic Conferences International. (International Conference on e-Government, 27 - 28 Oct 2005, Lord Elgin Hotel, Ottawa, Canada)  
Publication no. 0326446
19. Naresh, K A, C C D Poo and J. M. Goh, "Managing Quality of Information Retrieval for Effective Knowledge Management". *3rd World Conference for Software Quality (3WCSQ)* (2005): 205-214. Munich: Springer Verlag. (3rd World Conference for Software Quality (3WCSQ), 26 - 30 Sep 2005, Technological University of Munich, Munich, Germany)  
Publication no. 0215941
20. Tan\*, H P, M T K Tan, X Wang and K S Raman, "Competitive Advantage of Nations: Lessons from Government-initiated Industry-wide IT Projects in Singapore". *Proceedings Eleventh Americas Conference on Information Systems* (2005): 2011-2020. United States. (Eleventh Americas Conference on Information Systems, 11 - 14 Aug 2005, Omaha, Nebraska, United States) (Rank 2B).  
Publication no. 0214272
21. Tan\*, H P, M T K Tan, X Wang and K S Raman, "Implementing CoreNet to Reach Out to Businesses - A Case Study of the Singapore Government's IT Initiatives". *Proceedings Eleventh Americas Conference on Information Systems* (2005): 1940-1948. United States. (Eleventh Americas Conference on Information Systems, 11 - 14 Aug 2005, Omaha, Nebraska, United States) (Rank 2B).  
Publication no. 0214244

22. Wang\*, X, H H Teo\* and K K Wei, "Promoting Consumption Information Contribution to Online Feedback Systems: An Analysis from the Cognition Enhancement Perspective". *Proceeding of the 11th Annual Americas Conference on Information Systems* (2005). United States. (Americas Conference on Information Systems, 11 - 14 Aug 2005, Omaha, Nebraska, United States)  
Publication no. 0216130
23. Phang\*, C W and A M Kankanhalli, "A Research Framework for Citizen Participation via E-Consultation". *Americas Conference on Information Systems* (2005) (Americas Conference on Information Systems, 11 Aug 2005, Omaha, United States)  
Publication no. 0215290
24. Tan\*, H P, M T K Tan and K S Raman, "Business Value of IT: The Case of e-Justice in Singapore". *Best Papers Proceedings, Academy of Management Annual Meeting* (2005): 106:K1-K6. United States. (Academy of Management Annual Meeting, 5 - 10 Aug 2005, Honolulu, Hawaii, United States) (Rank 1B).  
Publication no. 0214302
25. Tan\*, M T K and H P Tan, "Did I Make All the Right Choices?: The Long Road to being an IS Professional". *Proceedings Academy of Management Annual Meeting* (2005): 16. United States. (Academy of Management Annual Meeting, 5 - 10 Aug 2005, Honolulu, Hawaii, United States) (Rank 1B).  
Publication no. 0214287
26. Huynh, TQ and R Setiono, "Effective neural network pruning using cross validation". *Proceedings of 2005 International Joint Conference on Neural Networks* (2005). United States. (International Joint Conference on Neural Networks, 1 - 5 Aug 2005, Hilton Hotel, Montreal, Canada)  
Publication no. 0214278
27. Anand, M R, P R Devadoss and S L Pan, "The Impacts of Ubiquitous Computing Technologies on Business Process Design and Management: The Case of Singapore's National Library Board". *IFIP 8.2 Working Conference* (2005) (IFIP 8.2 Working Conference, 1 - 3 Aug 2005, Cleveland, Ohio, United States)  
Publication no. 0218058
28. Oh\*, L.B. and H H Teo, "Creating E-Business Value through Retail Channel Integration: A Resource-based Perspective of Hybrid Commerce". *Proceedings of the 11th Americas Conference on Information Systems* (2005): 1-10. United States: Association for Information Systems. (11th Americas Conference on Information Systems, 11 - 14 Aug 2005, Omaha, Nebraska, United States)  
Publication no. 0216134

29. Yang\*, X, L Yan\*, C H Tan\* and H H Teo, "The Motivators of Students" Behavioral Intention towards Online Discussion Forum Participation". *Proceeding of the 11th Annual Americas Conference on Information Systems* (2005): 563-571. United States: Annual Americas Conference on Information Systems. (Annual Americas Conference on Information Systems, 11 - 14 Aug 2005, Omaha, Nebraska, United States)  
Publication no. 0215993
30. Tan\*, C H, X Yang, Y P Chan and H H Teo, "An Investigation of Book Market Aggregation in Amazon". *Proceeding of the 11th Annual Americas Conference on Information Systems* (2005): 10-17. United States: Annual Americas Conference on Information Systems. (Annual Americas Conference on Information Systems, 11 - 14 Aug 2005, Omaha, Nebraska, United States)  
Publication no. 0215986
31. Tan\*, C H, S. Goswami, Y Zhong and Y. P. Chan, "Conceptual Evaluation of Weblog as a Computer-Mediated Communication Application". *Proceeding of the 11th Annual Americas Conference on Information Systems* (2005): 2361-2367. United States: Annual Americas Conference on Information Systems. (Annual Americas Conference on Information Systems, 11 - 14 Aug 2005, Omaha, Nebraska, United States)  
Publication no. 0215979
32. Ng\*, B Y and M.A. Rahim, "A Socio-Behavioral Study of Home Computer Users' Intention to Practice Security". *The Ninth Pacific Asia Conference on Information Systems* (2005) (The Ninth Pacific Asia Conference on Information Systems, 7 - 10 Jul 2005, Bangkok, Thailand)  
Publication no. 0215424
33. Ong\*, A, G W Tan and A M Kankanhalli, "Team Expertise and Performance in Information Systems Development Projects". *Pacific Asia Conference on Information Systems* (2005) (Pacific Asia Conference on Information Systems, 7 Jul 2005, Bangkok, Thailand)  
Publication no. 0215336
34. Kim\*, HW and S Gupta, "Different effects of perceived price and risk on purchase intention". *PACIS* (2005). Thailand. (Pacific-Asia Conference on Information Systems, 6 - 10 Jul 2005, Thailand)  
Publication no. 0216152
35. Chen, T, I M Y Woon and A M Kankanhalli, "Impact of Security Measures on the Usefulness of Knowledge Management Systems". *Pacific Asia Conference on Information Systems* (2005). Bangkok: PACIS. (Pacific Asia Conference on Information Systems, 7 Jul 2005, Bangkok, Thailand)  
Publication no. 0214463
36. Xu, Y, "Build to Succeed: The Effect of Store Design Factors on Online Trust and Store Usefulness". *In the Proceedings of the Ninth Pacific-Asia Conference on Information Systems* (2005): 1232-1245 (the Pacific-Asia Conference on Information Systems, 7 - 10 Jul 2005, Bangkok, Thailand)  
Publication no. 0213244

37. Kan\*, M and C C D Poo, "Detecting and supporting known item queries in online public access catalogs". *Joint Conference on Digital Libraries* (2005). United States. (Joint Conference on Digital Libraries, 1 Jan 2005) (Rank: 2).  
Publication no. 0214335
38. Azcarraga, A, MH Hsieh and R Setiono, "Car market segmentation using SOM and decision trees". *Proceedings of the 8th International DSI Conference* (2005): 457-465 (The 8th International Decision Science Institute Conference, 3 - 6 Jul 2005, Barcelona, Spain)  
Publication no. 0214275
39. Sharma, S and G W Bock, "Factors Influencing Individual Knowledge Seeking Behavior In EKR". *ECIS* (2005). Regensburg: University of Regensburg. (ECIS, 26 - 28 May 2005, University of Regensburg, Regensburg, Germany)  
Publication no. 0216984
40. Yap\*, L X and G W Bock, "An Empirical Investigation on the Effects of Size in a Virtual Community". *ECIS* (2005) (ECIS, 1 Jun 2005, Germany)  
Publication no. 0216979
41. KUAN\*, H H and G W Bock, "The Collective Reality of Trust". *ECIS* (2005) (ECIS, 1 Jun 2005, Germany)  
Publication no. 0216977
42. Xu\*, H and H H Teo, "Consumers!?! Privacy Concerns toward Using Location-Based Services: An Exploratory Framework and Research Proposal". *Proceedings of 13th European Conference on Information Systems* (2005). Germany. (European Conference on Information Systems, 26 - 28 May 2005)  
Publication no. 0216078
43. Lai\*, Y L and K L Hui\*, "Luring the Prey: Attracting Online Consumer Participation Through Choice Configurations". *Proceedings of the American Marketing Association (AMA) Marketing and Public Policy Conference* (2005). United States. (American Marketing Association (AMA) Marketing and Public Policy Conference, 19 - 22 May 2005)  
Publication no. 0216516
44. Bhandar\*, M., S L Pan, B C Y Tan and Puay Guan Goh, "Integrating knowledge across organizations: The role of social capital". *Managing Modern Organizations with Information Technology* (2005). United States: Idea Group Publishing. (IRMA International Conference, 15 - 18 May 2005, San Diego, United States)  
Publication no. 0324662
45. Bhandar, M., S L Pan and B C Y Tan, "Roles of Social Capital in Collaborative IS Projects". *Proceedings of the 13th European Conference on Information Systems* (2005). Regensburg: ECIS. (European Conference of Information Systems, 26 - 28 May 2005, Regensburg, Germany)  
Publication no. 0219052

46. Lin, J., K K Wei and H C Chan, "Applying Group Research Framework to Knowledge Management". *Proceedings of the Sixteenth Information Resources Management Association (IRMA) Conference* (2005): 262-266. San Diego, California. (Proceedings of the Sixteenth Information Resources Management Association (IRMA) Conference, 1 May 2005)  
Publication no. 0218060

#### PRESENTED BUT NOT PUBLISHED

47. Pan\*, S L, M N Ravishakar and M Myers, "Viewing Information Technology (IT) Outsourcing Organizations through a Postcolonial Lens". *IFIP TC8 WG8.2 International Working Conference* (12 - 15 Jul 2006, University of Limerick, Limerick, United Kingdom)  
Publication no. 0314496
48. Oh\*, L.B., H H Teo and V. Sambamurthy, "A Strategic Group Analysis of Hybrid Commerce Firms: Implications for Managing Technological Change". *66th Academy of Management Annual Meeting* (11 - 16 Aug 2006, Atlanta, Georgia, United States)  
Publication no. 0306955
49. Oh\*, L.B. and H H Teo, "Building Ambidextrous Competences through Resource Integration: A Fitness Landscape Approach". *66th Academy of Management Annual Meeting* (11 - 16 Aug 2006, Atlanta, Georgia, United States)  
Publication no. 0306950
50. Wang\*, X, H H Teo\*, K K Wei and K K Wei, "What Mobilizes Information Contribution to Electronic Word-of-Mouth System? Explanations from a Dual-Process Goal Pursuit Model". *IS-CORE Pre-ICIS Workshop* (11 Dec 2005, Las Vegas, United States)  
Publication no. 0221719
51. Mayasandra, R N and S L Pan, "The Role of Subcultural Diversity in Organizational Knowledge Management (KM)". *The 65th Annual Meeting of the Academy of Management* (5 - 10 Aug 2005, Honolulu, United States)  
Publication no. 0219057
52. Xu\*, H and H H Teo\*, "Privacy Considerations in Location-Based Advertising". *IFIP 8.2 Designing Ubiquitous Information Environments: Socio-Technical Issues and Challenges*: 71-90 (1 - 3 Aug 2005, Case Western University, Cleveland, Ohio, United States)  
Publication no. 0216076
53. Yeo, G K and YY Guo, "Learning Objects in Simulation Games". *36th Annual Conference of International Association of Simulation And Gaming (ISAGA)* (27 Jun - 1 Jul 2005, Georgia Institute of Technology, Atlanta, United States)  
Publication no. 0215108
54. Yeo\*, G K, WWK Lim and ZY Leow, "Administrative Scenario Generation for a Simulation Game". *36th Annual Conference of the International Association of Simulation And Gaming (ISAGA)* (27 Jun - 1 Jul 2005, Georgia Institute of Technology, Atlanta, United States)

Publication no. 0215105

55. Wang\*, Q.H. and K L Hui\*, "Delayed Product Introduction". *INFORMS Marketing Science Conference* (16 - 18 Jun 2005)  
Publication no. 0216517

#### ACCEPTED FOR PRESENTATION

56. Kim, HW, "Presentation Desire of Digital Identity in Virtual Community". *Human Computer Interactions (HCI) International Conference* (, Beijing, China)  
Publication no. 0340447
57. Tan, C W, S L Pan and E. T. K Lim, "Towards the Restoration of Public Trust in Electronic Governments: A Case Study of the E-filing System in Singapore". *The 38th Hawaii International Conference on Systems Science (HICCS 2005)* ( 7 Sep 2005, Big Island, United States)  
Publication no. 0219056
58. Chan, ML and S L Pan, "Intertwing offline and online in multi-channel public service delivery: A case study". *The 65th Annual Meeting of the Academy of Management* ( 5 - 10 Aug 2005)  
Publication no. 0219492
59. Lim, L K, S L Pan\* and C W Tan, "Enterprise Systems Adoption: A Proposed Contingency Perspective". *The 65th Annual Meetings of the Academy of Management* ( 5 - 10 Aug 2005, Honolulu, United States)  
Publication no. 0219055
60. Sathish, S and S L Pan, "A Process View of Stakeholder Management During Enterprise Systems Implementations". *The 65th Annual Meeting of the Academy of Management* ( 5 - 10 Aug 2005, Honolulu, United States)  
Publication no. 0219053

#### SUBMITTED FOR PRESENTATION

61. Anand\*, M R, P R Devadoss and S L Pan, "The Impacts of Ubiquitous Computing Technologies on Business Process Design and Management: The Case of Singapore National Library Board". *IFIP 2005* ( 1 - 3 Aug 2005, Cleveland, OHIO, United States)  
Publication no. 0219050

### **BOOK/MONOGRAPH AUTHORED**

#### PUBLISHED

1. Poo, C C D, *Learn To Program Enterprise JavaBeans*, Singapore: Thomson Learning, 2005.  
393 pp.

Publication no. 0215974

2. Yeo\*, G K and L.B. Oh, *ICT and Our Society*, 3rd ed., Singapore: McGraw-Hill Education (Asia), 2005. 168 pp.  
Publication no. 0215748
3. PNG, I P L, *Managerial Economics, Asia-Pacific Edition*, Singapore: Pearson Education Asia, 2005. 589 pp. (Including separate study guide, ISBN 981-244-968-X).  
Publication no. 0320173
4. Poo\*, C C D and C.S. Tan, *Learn To Program Java*, Singapore: Prentice Hall, 2005. 363 pp.  
Publication no. 0215968

## EDITORIAL WORK ON JOURNAL

### INTERNATIONAL REFEREED

#### PUBLISHED

1. Teo\*, H H and H C Chan\*, eds., *Journal of Electronic Commerce Research*. 6, no. 4.(United States), 2005.  
Publication no. 0340433

@ - indicates journal classification is based on the proposed classification of the author(s)

## CHAPTER IN BOOK

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