The 2006 Summer Workshop

On Industrial Organization and Management Strategy

Guanghua School of Management, Peking University

Beijing, July 7-8, 2006

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6:30pm—9:00pm Welcome Dinner

July 7, 2006

8:30—9:00am Registration

Guanghua Building, Peking University

9:00—9:05 am Welcome Remarks

Weiying Zhang/Changqi Wu

Guanghua School of Management, Peking University

Session 1: Chair: Ivan Png, National University of Singapore

9:05—9:35am Bing Jing, Stern School, New York University

"Production Line Competition in a Sales Market"

9:35—10:05am Hao Wang, CCER, Peking University

"Merchandising Services and Manufacturing Competition"

10:05—10:35am Yuk-Fai Fong, Kellogg School, Northwestern University

"Long-Lived Consumers, Intertemporal Bundling, and Tacit Collusion"

10:35—10:45am Coffee/Tea Break

Session 2: Chair: Guofu Tan, University of Southern California

10:45 – 11:15am Wen Zhou, HKUST

"A Simple Model of Entry that increases Price Levels and Price Dispersion"

11:15—11:45pm Zhiqi Chen, Carleton University

"Monopoly and Product Diversity: The Role of Countervailing Power"

11:45 — 12:15pm Lasheng Yuan, University of Calgary "Hierarchical Stackelberg versus Simultaneous-Move Games: Endogenizing Game Forms" 12:15-2:00pm Lunch **Session 3:** Chair: Zhigang Tao, University of Hong Kong 2:00-2:30pm Ivan Png, National University of Singapore "Information Security: User Precautions and Hacker Targeting" 2:30-3:00pm Jae Nahm, HKUST "Vaporware" Qiang Gong, CCER, Peking University 3:00-3:30pm "International Intellectual Property Protection" 3:30—4:00pm Coffee/Tea Break **Session 4:** Chair: Ping Lin, Lingnan University Zhigang Tao, University of Hong Kong 4:00—4:30pm "Managed Competition and Horizontal Spillover by Foreign Direct Investment" 4:30-5:00pm Lixin Ye, Ohio State University "Search with Learning: Understanding Asymmetric Price Adjustments" 5:00—5:30pm Qiang Fu, National University of Singapore "The Optimal Multi-Stage Contest" Banquet inside the Summer Palace 7:00—9:00pm July 8, 2006 8:30-9:00am Morning Tea/Coffee **Session 5:** Chair: Cai Hongbin, GSM, Peking University Guofu Tan, University of Southern California 9:00-9:30am "Platform Competition: The Role of Complementors and Multi-Homing" 9:30-10:00am Chong-en Bai / Ming Yang, Tsinghua University

"The Steady Distribution of Population under the Influence of Matching and

Heredity"

10:00—10:30am Jiahua Che, HKUST

"Stealing and Contracting"

10:30—10:45am Coffee/Tea Break

Session 6: Chair: Zhiqi Chen, Carlton University

10:45—11:15am Ping Lin, Lingnan University

"Backward Linkages of FDI in China"

11:15—11:45am Li-an Zhou, GSM, Peking University

"Family Ties, Succession and Organizational Design: Evidence from Chinese

Private Firms"

11:45 – 12:15am Xinyu Hua, HKUST

"Strategic Ex-Ante Contracts: Rent Extraction and Opportunity costs"

12:15 Workshop Adjourn and Lunch

Program Committee:

Chong-en Bai, Tsinghua University Ivan Png, National University of Singapore Guofu Tan, University of Southern California Changqi Wu, Peking University

Local Organizer:

Changqi Wu Department of Strategic Management Guanghua School of Management Peking University